# Vantage

# **ADVISORY SERVICES**



Vantage Group partners with airports from regional to international hubs, helping them become more efficient, sustainable, and connected. As developers and managers of \$8B+ in airport assets serving 80M+ passengers annually, our advisory services span small, medium, and large-scale airport and transportation center environments. Our solutions are backed by more than 30 years of real operational experience and tailored to elevate business performance.

### THE VANTAGE ADVANTAGE

#### • Passionate Airport Managers

As airport managers - we're passionate about aviation and live it every day. We apply real-world operational learning to provide practical, implementable advisory services.

### • Full Lifecycle Experience

Our team manages complete project lifecycles and lives with the results of our work. From \$2M regional developments to \$2B+ international projects - we deliver proven results.

### • Excellence Through Details

Our attention to detail and diverse team expertise drives excellence. Access to specialized knowledge across our global portfolio.

#### **OUR APPROACH**

- Collaborative problem-solving leveraging resources from across our airport network portfolio. Real-time access to best practices and lessons learned from other operational airports.
- Flexible, adaptable solutions from decades of operating experience. Implementation-tested strategies that deliver measurable, on-time, on-budget results.
- Committed staff support based on integrity and transparency. Long-term partnerships with dedicated team members and milestone-driven accountability.



LIENTS Albuquerque International Sunport

Albuquerque, NM, U.S.

Calgary International Airport
Calgary, Alberta, Canada

John F. Kennedy International Airport New York, NY, U.S.

John Glenn Columbus International Airport Columbus, OH, U.S.

Kelowna International Airport Kelowna, British Columbia, Canada



Los Angeles International Airport Los Angeles, CA, U.S.

Marsh Harbor International Airport
Abaco Islands

San Luis Obispo County Airport San Luis Obispo, CA, U.S.

Santa Fe Regional Airport Santa Fe, NM, U.S.

Vancouver International Airport British Columbia, Canada

# **CORE EXPERTISE**

We offer a full range of advisory services for complex, small, medium, and large scale airport and transportation center environments





## **Comprehensive Operations and Business Solutions**

Provide airports with strategies and integrated systems to enhance efficiency, ensure regulatory compliance, and optimize operational performance and business growth.



### **Pre-Construction and Construction Services**

Ensure airport projects are delivered on time, within budget, and with minimal disruption to operations. Terminal planning, design review, stakeholder engagement, and construction oversight with owner's perspective and operator's experience.







### **Commercial and Business Strategy**

Enhancing airport services and boosting revenue through strategic commercial programming. Revenue optimization via non-aero revenue maximization, land development, car parking, commercial space programming, and market analysis.



### **Operational Readiness and Transition**

Assure seamless launch of new or upgraded airport facilities through staff, systems, and operations preparation for real-world demands. Transition planning and implementation support demonstrated through complex transitions across our global portfolio.







# **Guest Experience Transformation**

Transform guest experiences by leveraging our operational expertise across service delivery, sense of place, and operational flow. Whether implementing targeted improvements or developing comprehensive experience strategies, we help airports create memorable interactions that drive passenger satisfaction and business performance.

Ready to leverage 30+ years of expertise for your airport's success?

Learn more about Vantage Group | www.vantagegroup.com